

Press Release April 20, 2017 | Mumbai

CRISIL Limited: Unaudited Financial Results for the first quarter ended March 31, 2017

The Board of Directors of CRISIL Limited, at its meeting today, approved the unaudited financial results for first quarter ended March 31, 2017.

Revenue in the first quarter grew 12% year-on-year, first interim dividend of Rs. 6 per share declared

CRISIL's consolidated total income for the quarter ended March 31, 2017, was up 12% to Rs. 402.23 crore, compared with Rs. 359.05 crore in the corresponding quarter of the previous year. Net profit was Rs. 73.34 crore, compared with Rs. 73.15 crore in the corresponding quarter last year. Net profit for the quarter was impacted by an adverse forex impact of Rs. 11.89 crore as against a gain of Rs. 3.31 crore in the corresponding quarter of the previous year.

The Board of Directors has declared payment of an interim dividend of Rs. 6 per share of Re 1 face value for the financial year ending December 31, 2017.

Ashu Suyash, Managing Director & Chief Executive Officer, CRISIL, said, "Growth for the quarter was driven by our research segment, on account of opportunities in Risk & Analytics such as model validation, stress testing and regulatory change management. Domestic businesses saw moderate growth with the corporate bond market looking up, and better performance from the advisory and risk solutions businesses. Overall, profitability for the quarter remained muted mainly on account of adverse forex movement and subdued growth in the mid-corporate and MSME segments."

During the quarter, Ratings segment witnessed modest growth despite a continued weak investment climate and soft credit growth. Transactions in the bond market improved in the first quarter while they remained low in the mid-corporate and the MSME segments. CRISIL launched the Expected Loss (EL) scale for rating of infrastructure projects that combines the traditional Probability of Default (PD) metrics with Loss Given Default (LGD). The EL scale would enable better risk-based pricing and would facilitate greater participation by long-term investors. Global Analytical Centre, on the other hand, continues to provide core research and analytics support to S&P Global Ratings. A point of note is that the Union Budget has substantially cut subsidy allocation for fiscal 2017-18 towards Performance and Credit Ratings of MSMEs.

The Research business continues to grow, driven by opportunities in Risk & Analytics and addition of new clients. The growth in Risk & Analytics is supported by a number of projects relating to Comprehensive Capital Analysis and Review of the US Federal Reserve, stress testing submissions of global banks and various change-management activities at global banks due to business re-organisation and regulatory changes. Further, new opportunities are coming up as banks and asset managers adopt Markets in Financial Instruments Directive (MIFID) II requirements in the European Union. Coalition showed good growth through cross-selling to its existing clients and through wins in new offerings launched last year, whereas India Research witnessed moderate growth despite sluggish corporate profitability impacting research spends.



CRISIL Risk and Infrastructure Solutions Ltd, a wholly owned subsidiary of CRISIL Ltd that houses the Infrastructure Advisory and Risk Solutions businesses, showed momentum in the current quarter driven by new business wins. We are now witnessing the positive impact of investments made over the past few years, leading to improvement in margins. The business continues to invest further in development of new solutions and capabilities.

During the quarter, CRISIL Foundation was selected by the Reserve Bank of India (RBI) to set up and manage 'Centres for Financial Literacy' across 20 blocks in two states for three years.

As a part of its thought leadership and outreach initiatives, CRISIL successfully hosted its second edition of 'India Outlook Series' under the theme 'Fiscal 2018: Resetting Growth Expectations'. Further, joint investor roundtables were conducted with S&P Global Ratings in Singapore and Hong Kong, reaching out to 160+ stakeholders. A symposium was hosted in New York on 'Big Data - Getting beyond the hype' for senior asset managers.

Ashu Suyash

Managing Director & Chief Executive Officer

For further information contact:

Amish Mehta- Chief Financial Officer Phone: (D) +91 22 6172 3049

Sunetra Banerjee Media Relations **CRISIL Limited** D: +91 22 3342 1838 M: +91 75 060 96899 B: +91 22 3342 3000

sunetra.banerjee@crisil.com

Saman Khan Media Relations CRISIL Limited

D: +91 22 3342 3895 M: +91 9594060612 B: +91 22 3342 3000 saman.khan@crisil.com



About CRISIL Limited

CRISIL is a global analytical company providing ratings, research, and risk and policy advisory services. We are India's leading ratings agency. We are also the foremost provider of high-end research to the world's largest banks and leading corporations.

CRISIL is majority owned by S&P Global Inc.

For more information, visit www.crisil.com

Connect with us: LINKEDIN | TWITTER | YOUTUBE | FACEBOOK

CRISIL PRIVACY NOTICE

CRISIL respects your privacy. We use your contact information, such as your name, address, and email id, to fulfil your request and service your account and to provide you with additional information from CRISIL and other parts of S&P Global Inc. and its subsidiaries (collectively, the "Company) you may find of interest.

For further information, or to let us know your preferences with respect to receiving marketing materials, please visit www.crisil.com/privacy. You can view the Company's Customer Privacy at https://www.spglobal.com/privacy

Last updated: April 2016

DISCLAIMER

This Press Release is transmitted to you for the sole purpose of dissemination through your newspaper / magazine / agency. The Press release may be used by you in full or in part without changing the meaning or context thereof but with due credit to CRISIL. However, CRISIL alone has the sole right of distribution (whether directly or indirectly) of its Press Releases for consideration or otherwise through any media including websites, portals etc.

CRISIL has taken due care and caution in preparing this Press Release. Information has been obtained by CRISIL from sources which it considers reliable. However, omissions or for the results obtained from the use of this Press Release. CRISIL, especially states that it has no financial liability whatsoever to the subscribers/ users/



(Rs. In Crore) 1,129.64 42.91 37.97 128.98 23.78 41.67 455.13 47.39 28.51 806.34 326.14 1,132.48 47.38 (Refer note 6) 373.52 373.52 (6.62) 237.66 33.92 Year ended 31-Dec-16 Unaudited 3 Months ended | 3 Months ended | Corresponding 3 258.95 0.96 259.91 95.22 10.29 8.76 31.86 4.89 9.76 6.28 174.95 (0.65) (3.63) Months ended 84.96 95.59 (Refer note 6) 10.63 95.59 8.93 31.31 31-Mar-16 Unaudited Standalone 314.40 9.90 0.67 9.59 32.68 6.78 11.56 Unaudited (Refer note 6) 315.07 11.42 (2.32) 105.99 117.41 117.41 44.67 10.08 117.41 10.20 31-Dec-16 300.59 0.94 11.08 9.80 33.08 301.53 118.40 11.82 21.39 6.95 219.31 10.59 9.52 29.43 92.81 (Refer note 6) 92.81 7.13 8.89 Unaudited 31-Mar-17 1,547.13 787.72 46.41 54.15 40.80 61.60 58.01 54.53 1,549.32 (Refer note 6) 1,159.90 389.42 443.57 298.73 (42.20)256.53 41.92 443.57 144.84 Year ended 31-Dec-16 Unaudited 3 Months ended | 3 Months ended | Corresponding 3 358.59 359.05 180.15 14.00 11.25 8.20 13.55 9.40 106.59 33.44 93.65 12.94 73.15 Months ended (Refer note 6) 106.59 65.83 10.27 Unaudited 31-Mar-16 Consolidated 425.93 426.54 199.61 17.09 14.67 11.38 11.81 17.98 0.61 297.23 (Refer note 6) 13.67 12.89 142.20 142.20 142.20 50.19 92.01 (13.27) 78.74 12.90 7.13 31-Dec-16 Unaudited 401.35 402.23 197.95 11.89 17.32 11.40 14.31 26.64 304.44 8.42 106.21 106.21 32.87 73.34 6.25 (Refer note 6) 106.21 10.28 10.17 31-Mar-17 Unaudited 13. Total comprehensive income for the period (Net of tax) (11+12) Profit from operations before other income, finance costs and Profit after finance costs but before exceptional items (5 - 6) Profit before finance costs and exceptional items (3 + 4) 14. Paid up Equity Share Capital (Face value of Re.1 each) Profit from ordinary activities before tax (7 + 8) Other expenses (Refer note 5) 12. Other comprehensive income (Net of tax) Depreciation / Amortization Establishment expenses A. Net sales / income from operations Associate service fees 11. Net profit for the period (9 - 10) 1. Total income from operations Professional fees 15. Earnings Per Share (EPS)
Basic (Not annualised)
Diluted (Not annualised) Travel expenses Staff expenses Rent expenses Other income (Refer note 5) 1. Income from operations B. Other operating income exceptional items (1 - 2) Total expenditure Exceptional item Finance Costs Expenditure Tax expense Particulars ď G S ď œ



CRISIL Limited Statement of Segment Results for the quarter ended March 31, 2017

		Conco	Consolidated					(RS. III Crore)
		2000	nama			Stand	Standalone	
	3 Months ended	3 Months ended	Corresponding 3 Months ended	Year ended	3 Months ondoor	o Managhan Calabara	Corresponding 3	
	31-Mar-17	31-Dec-16	31-Mar-16	31-Dec-16	31-Mar-17	31-Dec-16	31-Mar-16	31-Dec-16
	(Refer note 6)	(Refer note 6)	Unaudited (Refer note 6)	(Refer note 6)	Unaudited	Unaudited	Unaudited	Unaudited
1. Operating revenue				6 200	(a anour rainavi)	(Kerer note 6)	(Keter note 6)	(Refer note 6)
A. Rating services	444							
B. Research services	114.59	127.70	109.83	467.64	114.59	127.75	109.83	467.69
C. Advisory services	CC.CO2	217.12	232.57	1,003.82	186.00	186.65	149 12	661 95
1 D. Total operating revenue from operations	21.21	21.11	16.19	75.67				6:100
2. Less: Inter segment revenue	401.35	425.93	358.59	1,547.13	300.59	314.40	258 95	1 129 GA
3. Net income from operations (4D - 2)		•		•				1,150.04
4. Segment profits	401.35	425.93	358.59	1,547.13	300.59	314.40	258.95	1.129.64
A. Rating services								
B. Research services	30.28	43.77	34.57	141.07	30.28	43.76	34 56	141 04
C. Advisory services	82.97	99.15	80.85	326.05	61.23	71.82	58 15	225.00
4 D. Total operating profit	0.36	3.42	(2.46)	(0.78)	•			00.077
	113.61	146.34	112.96	466.34	91.51	115.58	92.71	366.13
5. Add / (Less)								
Interest								
ii. Other unallocable income net of unallocable expenditure (Refer note 5)	. E 4E				•			
iii. Depreciation / Amortisation (Unallocable)	(40.05)	8.03	7.18	31.76	8.25	9.17	9.16	35.90
6. Net profit from ordinary activities before tax (4 + 5)	106.24	(13.07)	(13.55)	(54.53)	(6.95)	(7.34)	(6.28)	(28.51)
	7.00	147.20	RG.90L	443.57	92.81	117.41	95.59	373.52
Segment Assets (Refer note 7)								
A. Rating services	118 47	80 98	1000					
B. Research services	555 11	62130	103.04	09.80	118.47	69.85	109.64	69.85
C. Advisory services	57.81	59.70	AF 46	621.30	315.58	302.96	319.91	302.96
D. Unallocable (Net)	653.37	644.55	502 53	29.70 644 55	. 000	. 00 001		
Segment ishilities (Befor note 7)					100.00	77.07/	952.65	726.22
A Ration sources								
B December to the second to th	118.38	118.37	103.88	118.37	118.38	118 37	402 00	440.04
D. Nesearch services	131.32	204.72	125.30	204.72	72.88	101 03	103.00	118.3/
O Hashooks Alets	19.15	21.55	16.28	21.55		20:10	30.11	101.03
o, originodale (Net)	34.53	58.13	25.66	58.13	34.59	49.70	25.75	49.70
Capital employed (Refer note 7)								0.00
A. Rating services	000	100.007						
B. Research services	0.09	(48.52)	5.76	(48.52)	60.0	(48.52)	5.76	(48.52)
C. Advisory services	38 66	410.00	519.44	416.58	242.70	201.93	261.80	201.93
D. Unallocable (Net)	20.00	38.13	38.88	38.15				
	010,04	286.42	476.87	586.42	672.28	676.52	599.91	676.52



Notes to Financial Results:

- 1 The above results were reviewed by the Audit Committee and subsequently approved by the Board of Directors of the Company at its meeting held on April 20, 2017.
- The Board of Directors has declared interim dividend of Rs. 6 per share having face value of Re. 1 each.
- The Company's operations predominantly relate to providing rating, research and advisory services. Accordingly, revenues earned through rendering of these services represent the primary basis of segment information set out above. c
- accordingly these financial results have been prepared in accordance with the recognition and measurement principles laid down in the Ind AS 34 Interim results to those reported under previous Generally Accepted Accounting Principles (GAAP) (hereinafter referred to as previous GAAP) and Ind AS are The Group has adopted Indian Accounting Standard ("Ind AS") notified by the Ministry of Corporate Affairs with effect from January 01, 2017 and Financial Reporting prescribed under section 133 of the Companies Act, 2013 read with relevant rules issued thereunder. The date of transition is January 01, 2016. The impact of transition has been accounted and comparative period results has been restated accordingly. Reconciliation of the financial summarised as follows:

Paruculars		Consolidated			Standalone	
			Profit Rec	Profit Reconciliation		
	3 Month	3 Months ended	Year ended	3 Months ended	ended	Year ended
	31-Dec-16	31-Mar-16	31-Dec-16	31-Dec-16	31-Mar-16	31-Dec-16
	Unaudited	Unaudited	Unaudited	Unaudited	Unaudited	Ilnandifod
Net Profit as per previous GAAP	98.10	78.60	326.35	77.80	65.64	255.66
Add / (Less): Adjustments for GAAP Differences						
Measurement of financial instruments at fair value through profit or loss	(3.92)	2.45	(2.41)	(3.62)	2.34	(2.37)
Remeasurements of net employee benefit liability routed through other comprehensive income	1.45	0.59	3.47	1.45	0.54	3.31
Restatement of past business combinations	(3.55)	(3.65)	(14 17)	1		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
Share based payments	(1.31)	(4.50)	(16.27)	(0.53)	(3.07)	(11 64)
On account of retrospective amalgamation	-		1	(3.73)	(10.0)	(1.1.7)
Others	(0.85)	(0.52)	(2.94)	0.78	(0.47)	(1.45)
Tax adjustments including income tax impact on above, as applicable	2.09	0.18	4.69	0.59	(0.70)	0.77
Net Profit before Other Comprehensive Income as per Ind AS	92.01	73.15	298.73	72.74	64.28	244.28



5 Details of foreign exchange gain or loss are as under:

Defaile				(Rs. in Crore)
	Cons	Consolidated	Stand	Standalone
		Forex gain or loss included under	s included und	er
3 Months and of March 24 2017	Other income	Other income Other expense	Other income	Other income Other expense
3 Months ended march 31, 2017	Ϊ̈́Z	11.89	Z	10.93
3 Months ended December 31, 2016	2.98	Ī	0.46	ī
Vear ended December 24, 2016	3.31	ïZ	0.21	Z
real chaca Decelliber 31, 2010	11.00	1.56	0.75	4 73

In compliance with Regulation 33 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015, a limited review of the above results has been carried out by the Statutory Auditors.

Assets and liabilities used interchangeably between segments has been classified as unallocable. The Company believes that it is currently not practicable to allocate all assets and liabilities since a meaningful segregation of the available data is not feasible.

Services India Private Limited, Coalition Development Systems (India) Private Limited and Mercator Info-Services India Private Limited which are CRISIL Standalone financial figures for the quarter ended March 31, 2016 do not include the figures of erstwhile Pipal Research Analytics and Information amalgamated with the Company with effect from April 1, 2016. Consequently, the figures for the quarter ended March 31, 2017 are not comparable with Research Analytics and Information Services India Private Limited, Coalition Development Systems (India) Private Limited and Mercator Info-Services India previous quarter ended March 31, 2016. CRISIL Standalone figures for the year ended December 31, 2016 includes nine months figures for Pipal Private Limited which are amalgamated with the company with effect from April 1, 2016. ø

The Consolidated accounts include accounts of CRISIL Limited and its wholly owned subsidiaries - CRISIL Risk and Infrastructure Solutions Limited, CRISIL Irevna Information & Technology (Hangzhou) Co. Limited, CRISIL Irevna UK Limited, CRISIL Irevna US LLC, CRISIL Irevna Argentina S.A., CRISIL revna Poland Sp.Zo.o., Coalition Development Limited and Coalition Development Singapore Pte Limited. 6

10 Previous year / quarter figures have been regrouped where necessary to conform to current period.

For and on behalf of the Board of Directors of CRISIL Limited

Ashu Suyash

Managing Director and Chief Executive Officer

Mumbai, April 20, 2017

* Further details in connection with this Release are available on website of the Company at www.crisil.com and also on the websites of BSE Limited (www.bseindia.com) and National Stock Exchange of India Limited (www.nseindia.com).



Chartered Accountants

Review Report to The Board of Directors CRISIL Limited 14th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai-400 028, India

Tel: +91 22 6192 0000 Fax: +91 22 6192 1000

- 1. We have reviewed the accompanying statement of unaudited financial results of CRISIL Limited ('the Company') for the quarter ended March 31, 2017 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the applicable Indian Accounting Standards prescribed under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.
- 4. The comparative financial information of the Company for the corresponding quarter ended March 31, 2016 and preceding quarter and year ended 31st December 2016 included in these accompanying statement, are based on the previously issued financial results prepared in accordance with the Companies (Accounting Standards) Rules, 2006, as adjusted for the differences in the accounting principles adopted by the Company on transition to the Ind AS, which have been reviewed by us.

For S.R. BATLIBOI & CO. LLP

ICAI Firm registration number: 301003E/E300005

Chartered Accountants

per Jayesh Gandhi

Partner

Membership No.: 037924

Place: Mumbai Date: April 20, 2017



14th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai-400 028, India

Tel: +91 22 6192 0000 Fax: +91 22 6192 1000

Review Report to
The Board of Directors
CRISIL Limited

- 1. We have reviewed the accompanying statement of unaudited consolidated financial results of CRISIL Group comprising CRISIL Limited ('the Company') and its subsidiaries (together, 'the Group'), for the quarter ended March 31, 2017 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016. This Statement is the responsibility of the Company's management and has been approved by the Board of Directors. Our responsibility is to issue a report on the Statement based on our review.
- We conducted our review in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information Performed by the Independent Auditor of the Entity issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 3. a. We did not review the financial statements of a foreign subsidiary included in the consolidated quarterly financial results, whose consolidated interim financial statements reflect total assets of Rs.11.34 crores and the total revenue of Rs.0.01 crores as at March 31, 2017 and for three months period ended March 31, 2017 respectively. These financial information have been reviewed by the other auditor and whose report have been furnished to us. Our conclusion on the consolidated financial results, in so far as it relates to the amounts and disclosures included in respect of said foreign subsidiary, is based solely on the report of the other auditor. Our conclusion is not qualified in respect of this matter.
 - b. The Company's management has converted the financial results of all foreign subsidiaries, forming part of the consolidated financial results, from accounting principles generally accepted in their respective countries to accounting principles generally accepted in India. We reviewed the said adjustments that were applied to prepare the consolidated financial results for the quarter ended March 31, 2017. We conclude such adjustments have been properly applied.
- 4. Based on our review conducted as above and on consideration of report of other auditor on the unaudited separate quarterly financial results and on the other financial information of a subsidiary referred in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement of unaudited consolidated financial results prepared in accordance with recognition and measurement principles laid down in the applicable Indian Accounting Standards prescribed under Section 133 of the Companies Act, 2013, read with relevant rules issued thereunder and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, read with SEBI Circular No. CIR/CFD/FAC/62/2016 dated July 5, 2016, including the manner in which it is to be disclosed, or that it contains any material misstatement.



S.R. BATLIBOI & CO. LLP

Chartered Accountants

5. The comparative financial information of the Group for the corresponding quarter ended March 31, 2016 and preceding quarter and year ended 31st December 2016 included in these accompanying statement, are based on the previously issued financial results prepared in accordance with the Companies (Accounting Standards) Rules, 2006, as adjusted for the differences in the accounting principles adopted by the Group on transition to the Ind AS, which have been reviewed by us.

For S.R. BATLIBOI & CO. LLP

ICAI Firm registration number: 301003E/E300005

Chartered Accountants

per Jayesh Gandhi

Partner

Membership No.: 037924

Place: Mumbai Date: April 20, 2017