

Case study

Accelerating fund launch with high-yield credit analysis—60 names covered in record time

About the client



A US-based asset manager wanted to launch a new CLO fund and sought help in initiating coverage on a set of high-yield (HY) and distressed credits.

Client challenges



Need for quick ramp up in coverage of targeted credits, before taking the fund to potential investors

- Timely initiation of new deals
- Limited in-house bandwidth for deep-dive credit assessments
- Need for scalable solution to assess financial health of mid-market and private loans – a diverse range of issuers across industries
- Faster turnaround required for timely investment decision-making

Our solution



- Assembled and deployed a team of five experienced credit analysts in one month
- Built detailed credit models, including covenant and recovery analysis
- Assessed investment strengths, risks, and industry dynamics
- Conducted peer benchmarking for relative valuation insights
- Delivered clear and concise credit notes covering all investment angles
- Enabled faster decisions through structured and scalable research

Impact and results



60+

CLOs covered in record time, supporting a rapid fund launch

50%

Reduction in research workload, unlocking portfolio manager bandwidth for investor interactions

30-40%

Faster decision-making, enabled by structured research templates and pre-built models

About Crisil Integral IQ (formerly Global Research & Risk Solutions)

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About Crisil

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