

# **Budget thrust needed on sectors that can immediately push job creation**

CRISIL Economy Quick Byte

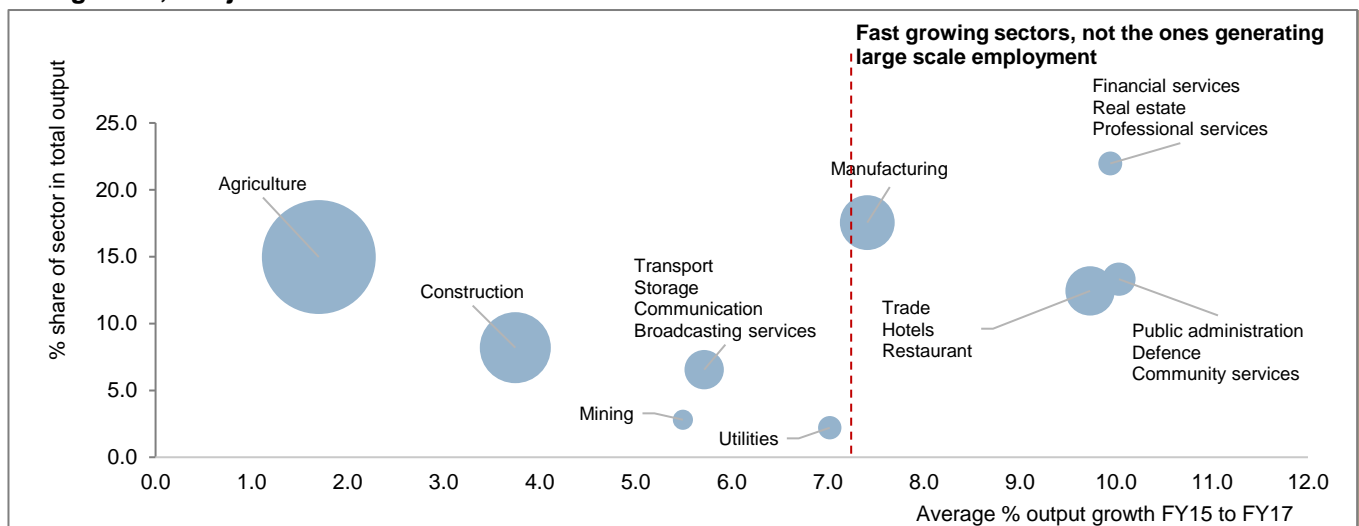
January 2017

## Sectors growing fast are not the ones generating large-scale employment

The last three years have seen a slow-but-steady uptick in economic growth, but it is likely that this hasn't been accompanied by commensurate job increase in employment. The sectors that grew fast have low labour intensity and share in overall output.

That's the predicament at a time when ~1.5 million people are entering the labour force every month, with most of them seeking jobs. Trouble is also brewing on another flank: the rapid adoption of technology, especially automation, which is reducing the labour-intensity of many an industry. Policies will, therefore, have to support sectors with large job growth potential such that, despite slipping labour intensity, absolute employment continues to increase. Additionally, the policy focus should also be in preparing the youth for new job opportunities.

### Fast growth, few jobs



Note: Size of bubble represents labour intensity of the sector, Red dotted vertical line represents average GVA growth during these years  
Source: CSO, NSSO, CRISIL Research

## Sectors with high potential to absorb labour have grown at a slower pace

In the past three years, three sectors have grown way faster than GDP: 1) financial services, real estate and professional services; 2) public administration, defence, and community services, and, 3) trade, hotels and restaurants. Of these, only the trade, hotels and restaurants sector is labour intensive, requiring about 6 workers to produce Rs 1 million worth of output. But its share in total output is low at ~12%. In contrast, other fast-growing sectors, despite having a larger share in output, have low labour intensity of 2-3. And sectors that have higher labour intensity – such as agriculture with 30, construction 13 and manufacturing 7 – have been undershooting overall GDP growth. Growing at 3-3.5% per year, agriculture is unlikely to become India's growth engine. In fact, people need to be moved out of overcrowded agriculture to high growth and high productivity sectors.

Reasons why despite a pick-up in GDP growth, fewer employment opportunities are likely to have been created in the past three years. The gorilla in the room can be quelled only through policies that support sectors with large employment potential -- despite falling labour intensity. Policy support can also be in the form of easier labour laws, providing physical infrastructure, mitigating power shortages, and facilitating reasonable terms of credit and taxation laws.

## Policy support will need a mix of both, short term and long term focus

### Push to road sector and low cost housing has always helped in times of crisis

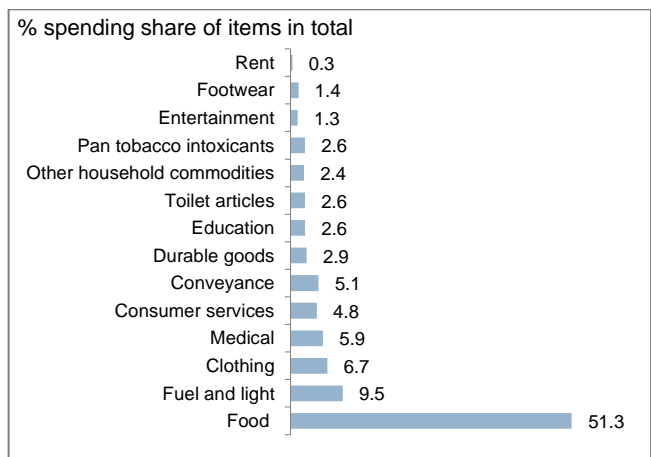
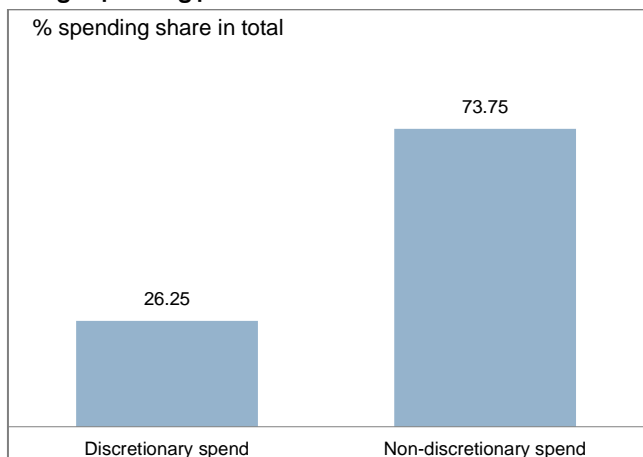
For immediate benefits, the forthcoming Union Budget should chose to support sectors hit hardest by demonetisation, and those that are more labour intensive, such as the small and medium enterprises segment, and also construction.

For the government, pushing the roads sector has always helped in times of crisis. When monsoon failed in 2002, the thrust on National Highway Development Project helped create rural jobs. And in drought-hit 2009, the expansion of the National Rural Employment Guarantee Scheme (NREGA) ensured rural jobs were aplenty. In 2012, too, when rains were inadequate and poorly distributed causing drought-like situation in certain states, NREGA came to the rescue. In the last two years, too, the current government has sharpened focus on rural road construction through the Pradhan Mantri Gram Sadak Yojana (PMJSY). The last Budget saw a 25% on-year increase in allocation, over and above a 52% increase in the fiscal before, and also fast-tracking completion of road projects. Continued increase in government spending on rural roads, given its high employment intensity, can be a consumption kicker.

In the similar vein, thrust on low cost housing will also help create jobs.

We studied the consumption patterns of workers benefiting from the government’s rural roads program and found that about 26% of average spend is on discretionary items. This assumes that other than food, rent and clothing, spending on medical expenses and fuel and light is also relatively inelastic and therefore termed non-discretionary in nature. Of the discretionary spends, workers tend to allocate a larger portion of their spending for consumer services such as communication, tailoring and conveyance. Significant spending is also reported on durable goods (new and second hand), education, paan, tobacco, intoxicants, toiletries and household commodities. The sectors producing them, therefore, can expect some boost from the Budget if it gives a push to construction activity.

#### Average spending pattern of a rural roads worker



Note: Average income of worker of a NREGA worker is taken and assuming that is the floor for a PMGSY worker’s wages, the corresponding consumption pattern of that fractile group is analysed using NSSO data for 2011-12

## But long-term focus must be on alleviating structural constraints to employment creation

For longer-term benefits, though, policies should have a three-pronged approach;

- i. Reduce overemployment in agriculture by providing opportunities outside of the farm sector
- ii. Push the manufacturing sector by emphasising on 'Make for India', along with improving export competitiveness, and,
- iii. Design policies to push growth in labour-intensive services sectors such as trade, medical and education services, community and social and personal services.

These efforts will have to be complemented with education and skill development of youth. A CRISIL study had found that four manufacturing sectors – textiles, food products, non-metallic mineral products and transport equipment – can drive employment creation over time, provided structural issues facing them are resolved. Meanwhile, the services sector can also contribute to the employment drive. The nature of activity in a large part of the services sector is such that it makes technology substitution for productivity gains is either difficult or will take time. Specifically, sectors such as education and health, trade, hotels and restaurants, and community, social and personal services could potentially be large employers. But here, the supportive role played by education and skill development will be critical

---

### Analytical Contacts:

**Dharmakirti Joshi**  
Chief Economist, CRISIL Ltd.  
[dharmakirti.joshi@crisil.com](mailto:dharmakirti.joshi@crisil.com)

**Dipti Deshpande**  
Senior Economist, CRISIL Ltd.  
[dipti.deshpande@crisil.com](mailto:dipti.deshpande@crisil.com)

### Media Contacts:

**Saman Khan**  
Media Relations  
**CRISIL Limited**  
D: +91 22 33423895  
M: +91 9594060612  
B: +91 22 3342 3000  
[saman.khan@crisil.com](mailto:saman.khan@crisil.com)

**Shamik Paul**  
Media Relations  
**CRISIL Limited**  
D: +91 22 3342 1942  
M: +91 9920893887  
B: +91 22 3342 3000  
[shamik.paul@crisil.com](mailto:shamik.paul@crisil.com)

**Khushboo Bhadani**  
Media Relations  
**CRISIL Limited**  
D: +91 22 3342 1812  
M: +91 72081 85374  
B: +91 22 3342 3000  
[khushboo.bhadani@crisil.com](mailto:khushboo.bhadani@crisil.com)

## About CRISIL Limited

CRISIL is a global analytical company providing ratings, research, and risk and policy advisory services. We are India's leading ratings agency. We are also the foremost provider of high-end research to the world's largest banks and leading corporations.

CRISIL is majority owned by S&P Global Inc., a leading provider of transparent and independent ratings, benchmarks, analytics and data to the capital and commodity markets worldwide.

## About CRISIL Research

CRISIL Research is India's largest independent integrated research house. We provide insights, opinion and analysis on the Indian economy, industry, capital markets and companies. We also conduct training programs to financial sector professionals on a wide array of technical issues. We are India's most credible provider of economy and industry research. Our industry research covers 86 sectors and is known for its rich insights and perspectives. Our analysis is supported by inputs from our network of more than 5,000 primary sources, including industry experts, industry associations and trade channels. We play a key role in India's fixed income markets. We are the largest provider of valuation of fixed income securities to the mutual fund, insurance and banking industries in the country. We are also the sole provider of debt and hybrid indices to India's mutual fund and life insurance industries. We pioneered independent equity research in India, and are today the country's largest independent equity research house. Our defining trait is the ability to convert information and data into expert judgements and forecasts with complete objectivity. We leverage our deep understanding of the macro-economy and our extensive sector coverage to provide unique insights on micro-macro and cross-sectoral linkages. Our talent pool comprises economists, sector experts, company analysts and information management specialists.

## CRISIL Privacy Notice

CRISIL respects your privacy. We use your contact information, such as your name, address, and email id, to fulfil your request and service your account and to provide you with additional information from CRISIL and other parts of S&P Global Inc. and its subsidiaries (collectively, the "Company") you may find of interest.

For further information, or to let us know your preferences with respect to receiving marketing materials, please visit <http://www.crisil.com/privacy>. You can view the Company's Customer Privacy at <https://www.spglobal.com/privacy>.

**Last updated: April 2016**

## Disclaimer

CRISIL Research, a division of CRISIL Limited (CRISIL) has taken due care and caution in preparing this Report based on the information obtained by CRISIL from sources which it considers reliable (Data). However, CRISIL does not guarantee the accuracy, adequacy or completeness of the Data / Report and is not responsible for any errors or omissions or for the results obtained from the use of Data / Report. This Report is not a recommendation to invest / disinvest in any company covered in the Report. CRISIL especially states that it has no financial liability whatsoever to the subscribers/ users/ transmitters/ distributors of this Report. CRISIL Research operates independently of, and does not have access to information obtained by CRISIL's Ratings Division / CRISIL Risk and Infrastructure Solutions Limited (CRIS), which may, in their regular operations, obtain information of a confidential nature. The views expressed in this Report are that of CRISIL Research and not of CRISIL's Ratings Division / CRIS. No part of this Report may be published / reproduced in any form without CRISIL's prior written approval.